



MARLOWE & COMPANY

GOVERNMENT AFFAIRS CONSULTANTS

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Marlowe Grants Specialist Offers Insight to Hill Staffers

Washington, D.C. – John Harms, co-author of Marlowe & Company’s monthly *[Federal Grants Alert](#)* publication, will host a seminar on Capitol Hill today for Senate staff interested in helping constituents apply for federal grants. Mr. Harms was asked by a veteran Senator’s office to provide his insight and expertise after a member of the Senator’s staff read a recent Federal Grant Alert publication.

“Anytime that you are invited to work with a Senator’s office on an issue affecting the public, it is an honor,” Mr. Harms said. “Being a former Senate staffer myself, I understand the difficulties that these folks face in keeping up with their boss’s legislative priorities, while still finding the time to learn about new opportunities to assist constituents,” he added.

The grant process is very different from the annual appropriations process that many Senate staffers are familiar with and it works on a much different schedule than they are accustomed to. “John will bring practical knowledge about what States, local communities, and businesses are looking for when they apply for federal grants,” said Howard Marlowe, President of Marlowe & Company. “John’s contacts, experience and knowledge of what the federal agencies are looking for in a grant application will be invaluable information for the Senator’s staff,” added Marlowe. “This is a tremendous opportunity for them to pick his brain and gain a great understanding of how differently the agencies work than Congress.”

John Harms serves as Public Affairs Advisor at Marlowe & Company. The *[Federal Grants Alert](#)* is a monthly e-newsletter provided to Marlowe & Company clients that highlights all upcoming federal grant opportunities. Recent issues of the publication are available at [here](#).

Previously, Mr. Harms was an aide to former Senator Arlen Specter. He served as the Senator’s primary contact for organizations, local governments, and corporations in Pennsylvania seeking competitive funding opportunities, including grants and low-interest loans, from federal and state agencies.